





LUNG CANCER ALLIANCE

# 2016 IMPACT REPORT

## OUR MISSION

Saving lives and advancing research by empowering those living with and at risk for lung cancer.

## OUR VISION

Tripling lung cancer survivorship in the next decade.





## WHAT WE DO

Increasing understanding of lung cancer through innovative research and survivor input leading to cures.

Navigating those at risk, patients and loved ones along the path of early detection, diagnosis, treatment and management to increase survival.

Changing perspectives and amplifying the voice of the lung cancer community to grow public awareness and support. Leading positive national dialogue about lung cancer to empower a growing community of survivors demanding change.



## LUNG CANCER ALLIANCE

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SAVING LIVES AND ADVANCING RESEARCH BY EMPOWERING PEOPLE  
LIVING WITH AND AT RISK FOR LUNG CANCER.

TOTAL ANNUAL REACH = 245,000,000

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PROVIDER  
SERVICES



PATIENT &  
CAREGIVER  
SERVICES



GOVERNMENT  
ADVOCACY



RESEARCH



COMMUNITY  
ENGAGEMENT

A photograph of several people's hands clasped together in a circle, symbolizing support and community. The background is softly blurred, showing a person in a light blue shirt and a grey cardigan. The text "SUPPORT SERVICES" is overlaid in a bold, teal, sans-serif font.

# SUPPORT SERVICES

Helped over  
**770,000+**

people touched by lung  
cancer in every state  
through our free support  
services:

**Lung Cancer HelpLine**

**LungMATCH**

**Peer-to-Peer Support**

**Educational Materials**

**Support Group Network**

**Screening Centers of Excellence  
Network**

**Treatment Program Referrals**





Launched

# LUNGMATCH

a complimentary program to help patients understand and find molecular testing, clinical trials and other personalized treatment options. Our partners include:





To accompany our efforts with LungMATCH, we have expanded our comprehensive print and online educational materials, including:

**Targeted Therapy**

**Immunotherapy**

**Molecular Testing**

in addition to other topics ranging from screening to clinical trials.





# SCREENING & TREATMENT

Expanded the  
**Network of Screening  
Centers of Excellence** to

**461**

medical facilities  
nationwide.





Hosted 2nd Annual  
**Lung Cancer Screening  
& Care Conference,**  
September 23-24, 2016,  
in Washington, D.C. with

**25% increase**

in attendance from  
2015. The conference  
offered 135 healthcare  
providers the tools and  
best practices they need  
to maintain a successful  
screening program.

Distributed  
educational patient  
packets to network of

**224**

treatment centers  
nationwide.

Helped thousands  
of families find  
best treatment  
facilities.



# AWARENESS

I AM A  
SURVIVOR  
LUNG CANCER A



Media

**289**

articles/broadcast  
pieces secured

**507 MILLION**

impressions



**Chicago Tribune**

**YAHOO!**  
NEWS

**cure<sup>®</sup>**

## Social Media

**17 MILLION**  
reach

**62% HIGHER**  
engagement rate on Facebook  
than industry average

**74% HIGHER**  
engagement rate on Twitter  
than industry average







# EVENTS



**Launched**  
**Shine a Light Your Way**  
for individuals to easily  
organize their own  
events online to raise  
awareness and funds  
for our programs.

**34**

events nationwide

**\$58,000+**

raised

## Shine a Light at Healthcare Facilities

**166**

events nationwide in  
38 states

**9,000+**  
participants

**23 MILLION**  
media reach

**\$330,000**  
raised from national corporate  
sponsors





## Lung Love Run/Walk

**\$142,196**

raised

**1,693**

participants

Events hosted in Philadelphia, PA, Portland, OR and Houston, TX.



**RESEARCH**



Supported a research grant for lung cancer immunotherapy studies via the

# **YOUNG INVESTIGATOR AWARD**

of Conquer Cancer Foundation.

In collaboration with  
Melanoma Research  
Foundation, launched

# SHARE FOR CURES

a project featured in  
Cancer Moonshot,  
studying the real  
world impact of  
immunotherapy on  
500+ patients.





## In the Community

**2**

scientific papers  
authored

**24**

presentations at  
scientific meetings



5

new members of  
our Medical and  
Professional Advisory  
Board



The image features a blurred background of the United States Capitol building under a clear blue sky. In the foreground, the American flag is waving, with its stars and stripes clearly visible. The word "ADVOCACY" is centered in a bold, dark blue, sans-serif font.

# ADVOCACY

# \$12 MILLION

more secured for lung  
cancer research under  
the Congressional  
Directed Medical  
Research Program.

This brings the total to

# \$101.5 MILLION





Continued to expand the  
Lung Cancer

## **CONGRESSIONAL CAUCUS**

co-chaired by Rep. Rick Nolan (D-MN), Rep. Lois Capps (D-CA) and Rep. Frank LoBiondo (R-NJ) with 19 congressional members.

## 8th Annual National Lung Cancer Summit

**65**

survivors and loved ones

**26**

states represented

**12**

Members who co-sponsored  
the Women and Lung Cancer  
Research and Preventive Services  
Act of 2016





In coordination with  
the Congressional Lung  
Cancer Caucus, hosted

## **CONGRESSIONAL BRIEFINGS**

to inform and educate Members  
of Congress about lung cancer:

**Stigma: The Impact on Public Health**

**Women and Lung Cancer**

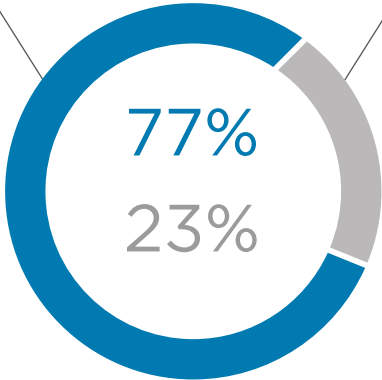
A portrait of a young man with dark hair, smiling broadly. He is wearing white mesh sunglasses and a white t-shirt. The background is a soft-focus green, suggesting an outdoor setting. The word "FINANCIALS" is overlaid in large, bold, blue, sans-serif capital letters across the center of the image.

**FINANCIALS**

# HOW WE SPEND MONEY

## 77% FUNDS PROGRAM SERVICES

- \$820,037  
ADVOCACY
- \$818,235  
INFORMATION &  
EDUCATION
- \$715,567  
PATIENT SUPPORT
- \$588,494  
DETECTION &  
TREATMENT
- \$469,671  
RESEARCH



## 23% FUNDS SUPPORTING SERVICES

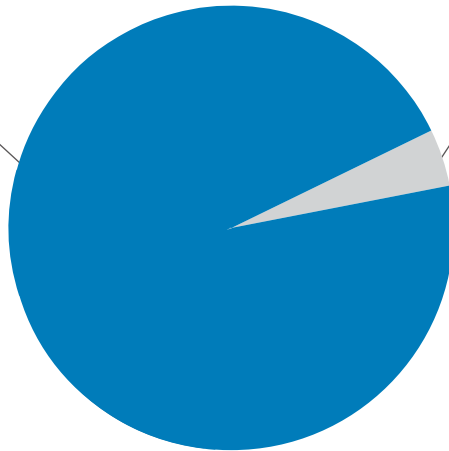
- \$785,993  
FUNDRAISING EXPENSES
- \$231,597  
MANAGEMENT &  
GENERAL EXPENSES



# WHERE IT CAME FROM

95%

PEOPLE LIKE YOU,  
FOUNDATION AND  
CORPORATE GRANTS



5%

EVENTS

A grayscale photograph of three people—two men and one woman—celebrating outdoors. They are all smiling and have their right fists raised in a celebratory gesture. The man on the left is wearing a light-colored baseball cap and a dark jacket. The woman in the center is wearing a dark beanie with a logo and a dark jacket. The man on the right is wearing a dark baseball cap, glasses, and a dark jacket with 'THE NORTH FACE' logo. The background is a blurred outdoor setting.

# THANKS FOR A GREAT YEAR!

1700 K Street NW, Suite 660 | Washington, D.C. 20006  
1-800-298-2436 | [www.lungcanceralliance.org](http://www.lungcanceralliance.org)

# APPENDIX

Major Donors

Workplace Giving

In Honor Of

# MAJOR DONORS

We recognize and deeply appreciate every donor who supports our mission. A very special thank you to the following who generously gave \$1,000 or more in 2016.

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# WORKPLACE GIVING

We are grateful for the below institutions who have supported Lung Cancer Alliance and our mission through workplace giving campaigns in 2016.

AbbVie, Inc.

Allstate

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American Express Foundation

Apple Matching Gifts Program

AT&T Foundation

Bank of America Corporation

Benevity

The Boeing Company

Bristol-Myers Squibb Foundation

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# WORKPLACE GIVING

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United Health Group  
United Way  
Waters Corporation  
Wells Fargo  
Workplace Campaigns Distribution

# IN HONOR OF

The following individuals, instrumental in our fight against lung cancer, were honored with gifts in 2016.

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